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Reflection 2

As we are approaching the hallway mark, we are getting closer to meeting with our small business. After the design thinking workshops, we had Kristin Stephens come speak to us. She went over professional communication must-haves like proper ways to carry oneself, especially in an interview, and how to properly write an email. She left us with these final thoughts:

- **Be Professional:** Your communication reflects your competence: speak and write clearly, respectfully, and confidently.
- **Be Proactive:** Take initiative, ask thoughtful questions, and follow up promptly.
- **Be Engaged:** Listen actively, take notes, and show enthusiasm for learning.
- **Be Adaptable:** Every professional has a different communication style - observe and adjust accordingly.
- **Be Memorable (for the Right Reasons!):** A great first impression can open doors for future opportunities. Every interaction is a networking moment!

As we got closer to meeting with our small business, we had a second meeting with Greg Tomchick. During this time, we were assigned to go out into the community and offer the top 10 checklist and get at least two businesses to agree to a risk assessment. This forced me to step outside my comfort zone and it turned out to be easier than I anticipated. The last exercise before the meet was with David Price, an IT Cyber Specialist. He introduced us to Cross-Sector Cybersecurity Performance Goals (CPGs) and gave us amazing advice and resources. The following Thursday was the time for us to meet our small business with the questions we had prepared. Sadly, our small business didn't show.