
ALEXANDER JUBLOU

Norfolk, VA 23507 ♦ ajubl001@odu.edu

EDUCATION

Bachelor of Arts: History Teacher Education, Expected in 12/2024

Old Dominion University - Norfolk, VA

Associate of Applied Science: Liberal Arts And General Studies, 12/2021

Tidewater Community College - Norfolk, VA

PROFESSIONAL SUMMARY

I am a college student heading into my Senior year at Old Dominion University with the hopes of graduating and becoming a teacher for Norfolk Public Schools. I started school when the COVID pandemic hit in 2020, and have diligently worked to complete my degree ever since. I enjoy the camaraderie afforded by scholastic engagement and I doubt I will ever stop learning, even after completing school.

SKILLS

- Social Perceptiveness
- Conflict Resolution
- Quotas and Goals
- Adapt to Diverse Groups

PROFESSIONAL EXPERIENCE

Sales Associate, 04/2022 - 09/2022

PlayYourCourt – Virginia Beach, VA

- Educated clients on current promotional offerings and products using persuasive selling tactics.
- Kept detailed records of daily activities through online customer database.
- Engaged with customers to effectively build rapport and lasting relationships.
- Assessed customer needs and utilized suggestive selling techniques to drive sales.
- Performed effectively in self-directed work environment, managing day-to-day operations and decisions.
- Worked with sales team to collaboratively reach targets, consistently meeting or exceeding personal quotas.
- Contributed to team objectives in fast-paced environment.

ACCOMPLISHMENTS

I have made the President's List for 6 semesters in a row.