

Ayoob Ibrahim

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Springfield, VA | Norfolk, VA

EDUCATION

Old Dominion University Norfolk, VA

BS - Cybersecurity & Minor in Information Systems and Technology
GPA: 3.49

Expected Graduation: June 2025

PROFESSIONAL EXPERIENCES

Springfield Youth Club Soccer Coach

Springfield, VA

June 2021 - Present

- Developed and implemented comprehensive training programs for players of various age groups, focusing on skill development, tactical understanding, and physical fitness.
- Utilized data analytics tools to assess team performance and develop tailored training regimens.
- Implemented video analysis software to provide personalized feedback to players, resulting in improved performance and skill development

i9 Sports

Program Analyst

Fairfax, VA

May 2022 - August 2022

- Tasked with optimizing budget allocation for the i9 experience program while ensuring high customer satisfaction and retention rates remain consistently high.
- Directed the management and optimization of funds collected for the i9 experience program, ensuring streamlined cash flow operations.
- Played a key role in conducting financial analyses for i9 Sports Inc., offering valuable insights into revenue generation strategies and effective cost management practices.

Giant Food

Produce Specialist

Springfield, VA

June 2019 - April 2021

- Managed daily customer interactions, consistently achieving high satisfaction by offering personalized service and detailed vehicle information.
- Provided expert knowledge of new and used vehicle models, effectively upselling optional equipment to increase transaction values.
- Applied advanced objection handling techniques to confidently address customer hesitations and improve sales completions.

INVOLVEMENTS

Cybersecurity Student Association Norfolk, VA

Member

August 2021 - Present

- Collaborated with peers on cybersecurity projects, threat simulations, and vulnerability assessments to build practical skills and teamwork.
- Engaged in peer mentoring to support underclassmen in understanding cybersecurity fundamentals and pursuing professional development.

Student of East African Descent Norfolk, VA

Peer Mentor

August 2024 - Present

- Conducted monthly check-ins with mentees, building a sense of community and companionship among new students.
- Established individualized schedules to support mentees' personal and academic growth, offering guidance on navigating university life.
- Actively engaged in training sessions to enhance mentoring skills, fostering a supportive environment for mentee development.

ODU Developing Men of Color (DMC) Norfolk, VA

Member

August 2024 - Present

- Attended DMC meetings focused on professional and academic development for men of color, promoting a community of support and growth.
- Volunteered in local community service projects, including mentorship at underserved schools, as part of DMC's commitment to impact and outreach.

SKILLS

- Incident Response
- Threat Analysis
- Proficient in Linux and Bash Scripting
- Working Knowledge of Python and SQL Programming
- Network Configuration and Analysis
- Strong Verbal and Written Communication
- Highly Adaptable and Quick to Learn
- Effective Time Management and Prioritization