

## Meeting Business Owners and my Client

### Reflection 2

Elizabeth Simpkins

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#### **Introduction and my experience**

The second part of this internship was very fast-paced but exciting and filled with a lot of real-world experience. This part of the internship has allowed me to meet with people and discuss real-world applications of a cyber-incident response plan and why cybersecurity is important. I started this part by learning about CISA's CPGs and cross-referencing them with NIST 2.0 framework. This really helped guide me in what exactly I would be asking my future client. I also found out who my client would be and I met my group for the first time. Next, I got to learn about professionalism and preparing an elevator pitch, which I found very helpful for future interviews as well as meeting my client. Then I got to take a deeper dive into what niche I want to work in, in the future. This part was a bit hard for me and I am still stuck between two choices but it helped me narrow down my choices. The experience of getting to talk to business owners and managers in the community about cybersecurity was fun and helped me learn that I like being able to consult and help businesses. This also helped me build some confidence for the meeting with my client. The day I got to meet my client; I was very nervous but I felt prepared. I found out my client was very experienced in cybersecurity, which made me rethink some of my questions before I asked them. I also got to learn a bit about their business operations which helped my team and I make a plan for what we need to research for the next steps.

#### **Conclusion**

I have gained real-world experience in being able to talk with people about cybersecurity and how they can improve their own security. I was able to implement the knowledge that I gained learning about CISA's cpgs, NIST 2.0, and valor's top 10 list while discussing and asking questions to my client. I also learned to sit back and let the client talk as well, and I was able to learn a lot more when I let the client just talk about their business operations.