Abstract

Real Estate Agents are the way for you to find your new home in the 2000’s. They will make sure that you are able to find perfect property by showing you houses to your likings. Hiring an agent is the most convenient way in finding your new home. Agents will support you will the love and care so that you are supported in the process of finding a home. The goal of a Real Estate Agent is to help you in ways that you cannot. The agents have systems that are beneficial resources so that they can help their clients and build repour.

Keywords: Home, Property, Support

I am studying Leadership and minoring in entrepreneurship. My major is very selective towards the business side. I have done my research by looking on the indeed.com website and finding jobs that could potentially fit my major and minor. I found a listing for being a Real Estate Agent/Realtor. I have been very interested in this industry and I am currently in the online program in receiving my silence to become an agent. I have strongly fell in love in becoming on agent one day. I have always had the drive to become an agent. Last summer, I did associate Inside Sales Agent work for the real estate company REMAX. I learned all the inside work of being a real estate agent. It was very helpful, and I learned a lot. I knew what I wanted to do with my education. The company I found was Keller Williams Realty. They are wanting a full-time position and the estimated salary is $100,000-$399,999 a year. Keller Williams stated that the salary is a fair pay, according to 68% of the employee reviews. The shift schedules show that they are wanting weekend availability and Monday-Friday. It states and you are expected to have a Real Estate License. The benefits in the Real Estate Industry are, you are expected to have a flexible schedule and you are able to work from home if need to be. The company is wanting for you to be qualified for you to have 1 year of experience with your License. The full-time job has a mission and they are wanting to have people to build in a career in Real Estate.

There are many skills that are included to be a Real Estate agent. You need to be a strong costumer with great customer skills. Being in the field of Real Estate, you need the ability to build a rapport with clients with strong negotiation skills. It is needed to have a strong work ethic. Having a strong work ethic can lead you to go a long way with being a Real Estate agent. The company would like you to have excellent written and verbal communication skills. As required, Keller Williams would like you to have a Virginia, DC, or Maryland Real Estate License. There are many key terms from the ad itself on indeed.com including Building careers, Business worth owning, and the vision is to be recognized as the established leader.

 The overall message on the ad is to build your own business and to invest in yourself as a future Real Estate business owner. The position is full-time and can help you to start your own business to your own standards. The Keller Williams company is wanting you to invest in yourself to the fullest and learn deeper into Real Estate. The overall company is wanting you to build a successful career up to your standards. In this industry, you can learn leadership opportunities. My major is Leadership, and this will tie in perfectly with me wanting to go ito Real Estate.

I am enrolled in Old Dominion and have many Leadership and Business classes. I have 4 courses that I am enrolled in. I am taking Interpers Comm in organization, Legal Environment of Business, Electronic Portfolio Project, and Ethics Governance Accountability. These courses help me with what I would like to do for my career. It focuses in Leadership and Business strongly. The skills that are needed to become a Real Estate Agent are very selected around my courses. I believe the courses that I take help me in ways to be able to be who I want to be when I finish school. The courses that I have been taking has extremely helped me in my field. I have learned a lot and it has set me up for success. Most of the skills to be a Real Estate Agent I have already been across since I have been in the office. I am still an employee with REMAX itself and have learned how to succeed in these skills of being a pre-agent.

As a result, the indeed.com has listed a job posting for a Real Estate Agent. I researched and looked that this is a great company. I look to do more research this year on my future career. There is so much growth in the industry and to be able to succeed in Real Estate is amazing. I have been an associate for 10 months and I have learned a lot and have succeeded in it. I learned a lot at the REMAX office and have completed and done many leadership roles within being an Inside Sales Associate. There are many challenges that can come up in Real Estate. However, not everyone is able to be the role of a Real Estate Agent. It takes a lot of strength and have many business traits to get the job done. It is a lot of hustle and motivation in this style of business. The Real Estate Business is a very special career. I love this career because it fits me more and this is my style of what I would like to be one day soon.