

## JEROD ROBERTS

DIRECTOR OF SOLID WASTE  
MANAGEMENT PROGRAMS

### OBJECTIVE

Forward thinking manager offering a unique combination of analytical skills and operational knowledge with the ability to assess both vantage points for an effective balance of sound decisions

### SKILLS & ABILITIES

Comprehensive knowledge of the methods. Ability to direct, supervise and motivate staff to successfully carry out Department goals and objectives.

### VITALS

926 Middle st  
Chesapeake, VA  
T 757-535-2480  
EJerod.Roberts44@gmail.com

## EXPERIENCE

### District Manager II at WM of Virginia

12/19/2019 to 1/7/2022

- Managed the day to day operations of a multi-site District
- Responsible for 47.5 Million dollar revenue
- Manage operational front line supervisors along with the Fleet managers
- Detailed P&L reporting weekly to analyze districts growth
- Managed a sales team to grow district revenue
- Worked with Corporate liaison to strategically grow district and analyze weaknesses
- Managed and operation of 150 employees and 20 Direct reports.
- Completely responsible for the growth and development of the team and District

### CUMBERLAND COUNTY SOLID WASTE MANAGEMENT

11/14/16 TO 8/27/18

- Develop Department goals and objectives for the Solid Waste Management Program
- Formulate policies and procedures to evaluate program/ services to identify needed changes.
- Manage Cumberland County's solid waste programs, collection, disposal and customer service.
- Manage landfill operations to ensure compliance with NCDENR, US EPA, and state and County ordinances.
- Evaluate and approve annual operating and capital outlay budget before submittal to County Manager (\$17.9 Mil annually).
- Coordinates with County Manager, Assistant County Manager, Emergency Management Director, and municipalities during disasters. I am also a member of Swana and MOLO certified....

### CITY OF VIRGINIA BEACH/ SUPERINTENDENT OF WASTE COLLECTIONS

12/16/13 TO 11/14/16

- Manage \$13.2 million operational budget

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- Implemented a Route Optimization Study to analyze which lead to the reduction of 13 routes to improve efficiency and effectiveness with an estimate cost savings of \$2.1 million
- Responsible for a staff of 150 employees
- Develop safety programs and goals which led in a 30% reduction in worker's compensation claims
- Operates the division by directing the planning, scheduling and assignment of refuse collection and administration
- Evaluate employee performance; enforce employee discipline; recommend employee hiring, firing, promotion, and demotion
- Plan, organize, and evaluate programs and recommend staff and equipment needs for implementation of programs
- Participate on departmental management teams to provide input into the development and implementation of departmental policies; assists with strategic planning, research, studies and special projects
- Address citizen complaints by responding to issue and taking corrective action

**WASTE MANAGEMENT INC/ ROUTE MANAGER**

11/12/12 TO 12/13/16

- Organized and maintained schedules for staff of 80 employees
- Coordinated operational needs with maintenance team
- Assigned daily routes to ensure customers were serviced per company standards and agreements
- Monitored staff time and attendance to minimize overtime and ensure staff did not exceed limits established by regulatory agencies
- Performed route analysis to determine the correct number of routes needed
- Established productivity goals along with safety targets

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**EDUCATION**

**STRAYER UNIVERSITY, CHESAPEAKE VA, BUSINESS ADMIN**

**OLD DOMINION UNIVERSITY, BUSINESS ANALYTICS**

**COMMUNICATION**

Member of Swana, Receive the Swana Bronze award for excellence in collection with Virginia Beach. Assisted with the development of the City of Virginia Beach routing and optimization system.

**LEADERSHIP**

Swana Safety Ambassador 2015-2017 (Old Dominion Chapter)

Member of APWA

Leadership roles, General Manager (CEI), Superintendent of Waste Collection (Virginia Beach), Director of Solid Waste Management.

**REFERENCES****REFERENCE NAME, COMPANY**

CONTACT INFORMATION

Will be available upon request