

Ryan Beazley
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ASPIRATION

Motivated sales professional seeking internship opportunities in commercial industries. With a proven track record of building relationships with customers, achieving targets, and performing exceptional service. Looking to contribute my skills and gain hands-on experience to further my knowledge and offer value aligned with your company.

EDUCATION

Princess Anne High School, Virginia Beach , VA

Advanced Diploma: June 2022

Old Dominion University

Bachelor of Science in Health Services Administration Expected: December 2026

EXPERIENCE

Epic Broker Solutions, Virginia Beach, VA September 2025-Present

- Educate and advise Seniors on medicare advantage plans, supplement plans, prescription drug plans, and ancillary plans
- Conduct needs assessments for clients with cost-effective intent and coverage solutions
- Build and maintain client relationships
- Manage sales cycles, client retention, and prospecting

Chix on the Beach, Virginia Beach, VA July 2024-August 2025

Server

- Delivered food, beverage, and bar service in a high-paced atmosphere
- Built strong communication skills with customers on a daily basis
- Displayed a high-level of menu knowledge for customer guidance
- Adapted quickly to fluctuating customer volume and service demand

Captain Georges, Virginia Beach, VA March 2024-July 2024

Server

- Provided fast-paced service to customers in a tourist destination establishment
- Maintained large table sections with large parties
- Resolved customer concerns promptly with solutions in a timely manner

Citrus, Virginia Beach, VA November 2020-March 2024

Server

- Delivered high-level customer service to a diverse customer base
- Manage 5-7 tables simultaneously while displaying attention to detail and assistance
- Upsold menu items to increase sales
- Trained new employees on server expectations, responsibilities, and team-focused attributes

Licenses and Certifications

- Licensed Life and Health Insurance Agent in the state of Virginia
- AHIP Certified (Annual Certification)

INTERNSHIPS

Meals on Wheels of Chesapeake Inc, Chesapeake, VA, 23320, June 2026-August 2026

- Assisted with daily administrative tasks to support overall operations to fulfill community-health needs
- Managed and updated client waiting lists to foster efficient service delivery and coordination; ensure timely access to community resources
- Helped with data entry, record management, and database maintenance to ensure accurate program information
- Worked with team members to streamline documentation processes and improve record-keeping efficiency